Versaterm Public Safety US, Inc. PRICING INDEX Software (COTS) and Related Services			
Brand	**Category**	**DISCOUNT OF MSRP/List Price**	**Unit of Measure**
1-Software			
CaseWorX for Courts	Case Management Software (SaaS)	10.00%	Per program
CaseWorX for Schools	Case Management Software (SaaS)	10.00%	Per School
Street Smart	Law Enforcement Software (SaaS)	10.00%	Per User
FocalPoint	Software (SaaS)	10.00%	Per program
SPIDR Tech	Software (SaaS) Citizen Engagement and Victim Notification Solution	5.00%	Per Agency Per Officer
Versaterm CAD	Subscription fee for Computer Aided Dispatch and MDT (Police, Fire & EMS)	5.00%	Sworn Count
Versaterm Police vMobile	Subscription fee for Handheld Mobile IOS/Android	5.00%	Sworn Count or by Device
Versaterm Fire vMobile	Subscription fee for Handheld Mobile IOS/Android	5.00%	Sworn Count or by Device
Versaterm Police MDT	Subscription fee for CAD Police MDT subscription when Versaterm RMS is installed with another vendor's CAD.	5.00%	Sworn Count
Versaterm Fire MDT	Subscription fee for CAD Fire MDT subscription when Versaterm RMS is installed with another vendor's CAD.	5.00%	Sworn Count
Versaterm Web CAD Client	Subscription fee for Web based CAD client	5.00%	Per Program
Versaterm External Interface Subscription	Subscription fee for each external interface for CAD.	5.00%	Per Program

Versaterm Public Safety US, Inc.
PRICING INDEX

Software (COTS) and Related Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
Versaterm AVL	Subscription fee for Automatic Vehicle Location for CAD	5.00%	Per Program
Versaterm AVRR	Subscription fee for Automatic Vehicle Location and Routing for CAD	5.00%	Per Program
Versaterm RMS	Subscription fee for Records Management and Field Reporting for Law Enforcement	5.00%	Sworn Count
Versaterm Jail System add on to RMS	Subscription fee for Jail Management Subsystem	5.00%	Sworn Count
Versaterm RMS and Jail System External Interface Subscription	Subscription fee for each external interface for RMS and JMS.	5.00%	Per Program
Versaterm Citizen Reporting System Base License	Subscription fee for Citizen Reporting for Law Enforcement	5.00%	Per Program
Versaterm Citizen Reporting System User License	Subscription fee for Citizen Reporting user license	5.00%	Sworn Count
Versaterm eTicketing Add On for RMS	Electronic Ticketing Add On for RMS	5.00%	Per Program
Versaterm eAccidents	Vehicle Accident Reporting Add On for RMS	5.00%	Per Program
2. Related Services			
SPIDR Tech	Data migration for Portal Module	5.00%	One Time Fee
SPIDR Tech	Short Code Phone Number	5.00%	Annual

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Brand	**Category**	**DISCOUNT OF MSRP/List Price**	**Unit of Measure**
SPIDR Tech	Stand-Alone QR Code Surveys, 0 - 99	5.00%	Annual
SPIDR Tech	Stand-Alone QR Code Surveys, 100 - 499	5.00%	Annual
SPIDR Tech	Stand-Alone QR Code Surveys, 500+	5.00%	Annual
SPIDR Tech	Deployment and Installation: Per System Deployment (according to customer finalized configuration)	5.00%	One Time Fee
SPIDR Tech	Additional Data Migration	5.00%	Per Hour
Versaterm CAD Interfaces	External Interface Development for CAD	5.00%	Per Program
Versaterm RMS Interfaces	External Interface Development for RMS	5.00%	Per Program
Versaterm CAD Implementation Services	All Services for CAD Implementation	5.00%	Per Project
Versaterm RMS Implementation Services	All Services for RMS and JMS Implementation	5.00%	Per Project
Versaterm Citizen Reporting Implementation Services	All Services for Citizen Reporting Implementation	5.00%	Per Project
Versaterm Training Services	Additional training for Versaterm Systems	5.00%	Per Project
All Brands	Project Manager	10.00%	Per Hour
All Brands	Analysis	10.00%	Per Hour
All Brands	Testing	10.00%	Per Hour
All Brands	Configuration	10.00%	Per Hour

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Brand	**Category**	**DISCOUNT OF MSRP/List Price**	**Unit of Measure**
All Brands	Development	10.00%	Per Hour
All Brands	Training	10.00%	Per Hour
All Brands	Material Preparation	10.00%	Per Hour
All Brands	Implementation	10.00%	Per Hour
All Brands	Data Migration	10.00%	Per Hour
All Brands	Technical Services	10.00%	Per Hour