Versaterm Public Safety US, Inc. APPENDIX C – PRICING INDEX DIR-CPO-5266 Software (COTS) and Related Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
1-Software			
CaseWorX for Courts	Case Management Software (SaaS)	10.00%	Per program
CaseWorX for Schools	Case Management Software (SaaS)	10.00%	Per School
Street Smart	Law Enforcement Software (SaaS)	10.00%	Per User
FocalPoint	Software (SaaS)	10.00%	Per program
SPIDR Tech	Software (SaaS) Citizen Engagement and Victim Notification Solution	5.00%	Per Agency Per Officer
2. Related Services			
SPIDR Tech	Data migration for Portal Module	5.00%	One Time Fee
SPIDR Tech	Short Code Phone Number	5.00%	Annual
SPIDR Tech	Stand-Alone QR Code Surveys, 0 - 99	5.00%	Annual
SPIDR Tech	Stand-Alone QR Code Surveys, 100 - 499	5.00%	Annual
SPIDR Tech	Stand-Alone QR Code Surveys, 500+	5.00%	Annual
SPIDR Tech	Deployment and Installation: Per System Deployment (according to customer finalized configuration)	5.00%	One Time Fee
SPIDR Tech	Additonal Data Migration	5.00%	Per Hour
All Brands	Project Manager	10.00%	Per Hour
All Brands	Analysis	10.00%	Per Hour
All Brands	Testing	10.00%	Per Hour

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Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
All Brands	Configuration	10.00%	Per Hour
All Brands	Development	10.00%	Per Hour
All Brands	Training	10.00%	Per Hour
All Brands	Material Preparation	10.00%	Per Hour
All Brands	Implementation	10.00%	Per Hour
All Brands	Data Migration	10.00%	Per Hour
All Brands	Technical Services	10.00%	Per Hour